

# Transforming the Customer Experience with Zendesk & TaskUs













## Agenda

What is Digital Transformation?

7 Digital Transformation Benchmarks

TaskUs + Zendesk

**Client Case Study** 

**Audience Q&A** 



#### **Speaker Bio**



Experienced industry executive with extensive field and channel sales background. Demonstrated ability to think strategically and analytically about business, product, and technical challenges, with the expertise to convey compelling value proposition.

Scott Miller
Channel Sales Manager
zendesk



#### **Speaker Bio**



As Head of Client Technology Services at TaskUs, Michael oversees four core global technical disciplines driven to the execution of exceptional technical customer experience and support.

Michael Thigpen
Head of Client Technology Services





#### Webinar Housekeeping



Submit Q&A anytime

Submit poll responses

Webinar recording + slides emailed



## What Does Digital Transformation Mean To You?

Please submit your responses via the Q&A tab.





# What Is Digital Transformation?













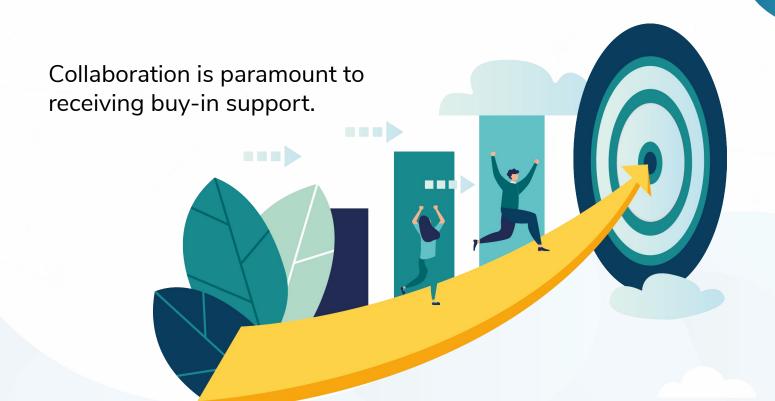
### 7 Benchmarks for Digital Transformation



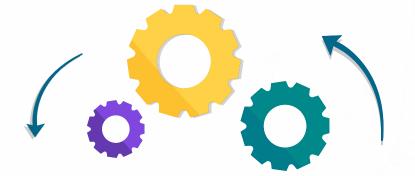


Create a measurement of success + a primary goal









Develop the new business processes needed to restructure the existing procedures



Changing processes through a tell vs. partner approach.





**Poll #1** 

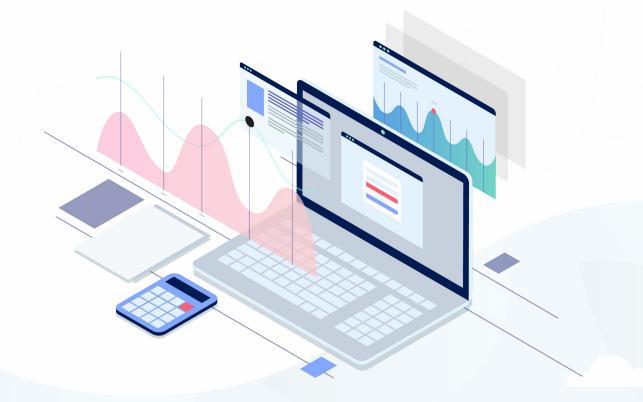






Survey and research for the priority technologies



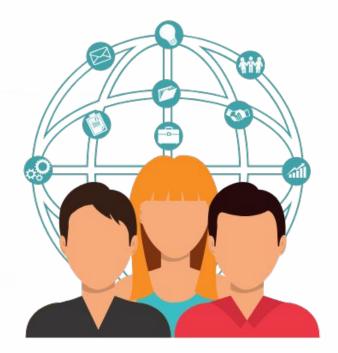






Create a digital environment you can trial and FAIL within





A digital environment starts with the right team.



#### **Poll #2**





Right skill sets, Right infrastructure







Putting together moving parts for a clear infrastructure.



The path to success



How do I create a successful digital roadmap?







Determine your financial model and metrics







#### Poll #3





Takeaways: Digital influences car transform the ways companies interact with their customers.





**Poll #4** 





# This is Zendesk

Zendesk makes better experiences for agents, admins, and customers. As employees, we encourage each other to grow and innovate. As a company, we roll up our sleeves to plant roots in the communities we call home.

Our customer service and engagement platform is powerful and flexible, and scales to meet the needs of any business. Even yours.



TaskUs is one of the fastest growing global tech-enabled business services companies. We deliver the customer experience, Al operations, and content security services that power the world's most disruptive companies.





# **Customer Case Study**



Delivering digital transformation in the FinTech industry



#### **Customer Case Study**

Balancing fiscal responsibility with solid digital support





## Audience Q&A





#### **THANK YOU**

for joining today's webinar!





